

## **Annual Management Report of Fund Performance**

*For the Year Ended March 31, 2024*

*This Annual Management Report of Fund Performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You may obtain a copy of the annual financial statements, at no cost, by calling 1-888-746-6344 (1-800-661-4578 if you live in Quebec) or by writing to us at 447 Portage Avenue, Winnipeg, Manitoba, R3B 3H5 (2001, boulevard Robert-Bourassa, bureau 2000, Montreal (Quebec), H3A 2A6 if you live in Quebec), or by visiting the SEDAR+ website at [www.sedarplus.ca](http://www.sedarplus.ca).*

*Securityholders may also contact us using one of these methods to request a copy of the investment fund's interim financial report, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the Fund's Annual Information Form, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the Fund's current net asset values per security and for more recent information on general market events, please visit our website at [www.ig.ca](http://www.ig.ca).*

*References to "Consultant" or "Consultants" mean "Representative" or "Representatives" in Quebec.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, outbreaks of disease or pandemics (such as COVID-19), and the ability of manager to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*

# MACKENZIE – IG LOW VOLATILITY CANADIAN EQUITY POOL

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## Management Discussion of Fund Performance

June 6, 2024

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments that have affected the Fund's performance and outlook in the year ended March 31, 2024 (the "period"). If the Fund was established during the period, "period" represents the period since inception.

In this report, "IGIM" and "the Manager" refer to I.G. Investment Management, Ltd., the manager of the Fund. In addition, net asset value ("NAV") refers to the value of the Fund as calculated for transaction purposes, on which the discussion of Fund performance is based.

Please read *A Note on Forward-Looking Statements* on the first page of this document.

### Investment Objective and Strategies

The Fund aims to provide long-term capital growth while seeking to provide lower volatility. The Fund invests primarily in Canadian equity securities with a focus on those companies and/or sectors that are believed to have lower sensitivity to broader market movements.

### Risk

The risks of the Fund remain as discussed in the Fund's initial Simplified Prospectus.

The Fund is suitable for long-term investors looking for capital growth who have a medium tolerance for risk.

The Fund is currently available for investment only by other IG Wealth Management Funds.

### Results of Operations

#### Investment Performance

The performance in the current and previous periods is shown in the *Past Performance* section of the report. The following comparison to market indices is intended to help investors understand the Fund's performance relative to the general performance of the markets. However, the Fund's mandate may be different from that of the indices shown.

For the year ended March 31, 2024, the Series P securities returned 11.0% (after deducting fees and expenses paid by the Fund). In comparison, the S&P/TSX Composite Index returned 14.0%.

Canadian equities demonstrated resilience and positive momentum over the period, supported by the energy sector. Although the Bank of Canada paused interest rate increases after July 2023, the effects of earlier restrictive monetary policy, particularly on consumer finances, continued to work their way through the economy. With as much as 65% of gross domestic product related to consumer spending, flat consumer activity negatively affected economic growth.

Within the S&P/TSX Composite Index, information technology, health care and energy were the strongest sectors, while communication services, utilities and materials were the weakest.

The Fund underperformed the index, with stock selection in the energy sector and an overweight position and stock selection in the consumer staples sector detracting from performance. Stock selection in the financials and consumer discretionary sectors contributed to performance.

Over the period, the Fund's exposures changed as a result of the portfolio management team's stock selection models and shifts in the index weightings. Exposure to the industrials sector increased, and exposure to the consumer staples sector decreased.

### Net Assets

The Fund's net assets increased by 4.6% during the period to \$2.3 billion. This change was composed primarily of \$227.3 million in net income (including any interest and/or dividend income) from investment performance, after deducting fees and expenses, and a decrease of \$127.9 million due to net securityholder activity (including sales, redemptions and cash distributions).

### Fees and Expenses

The management expense ratio ("MER") for each series during the year ended March 31, 2024, was generally similar to the MER for the year ended March 31, 2023. Total expenses paid vary from period to period mainly as a result of changes in average assets in each series. No management fee or administration fee, other than certain specific fund costs, is charged to the Fund. The MERs are presented in the *Financial Highlights* section of this report.

### Recent Developments

The portfolio management team takes a quantitative approach to stock selection that employs systematic factor analysis. Measures such as earnings growth, price-earnings ratio, free cash flow variability and industry sales trends are all used to rank the broad Canadian stock universe according to expected risk and returns. As such, the team does not generate market expectations or position the Fund's portfolio according to economic forecasts.

### Related Party Transactions

I.G. Investment Management, Ltd. is the Manager, Trustee and Portfolio Advisor of the Fund. The Fund is only available for purchase by other IG Wealth Management Funds and is not available for purchase by retail investors. The Manager, Portfolio Advisor and Trustee are, indirectly, wholly owned subsidiaries of IGM Financial Inc.

The following sub-advisor provided investment services to the Fund:

- Mackenzie Financial Corporation

Mackenzie Financial Corporation is a wholly owned subsidiary of IGM Financial Inc.

IGM Financial Inc. is a subsidiary of Power Corporation of Canada. Companies related to Power Corporation of Canada are therefore considered affiliates of the Manager. As at March 31, 2024, the Fund held the following investments in companies affiliated with the Manager: common shares of Power Corporation of Canada valued at \$69.9 million and common shares of Great-West Lifeco Inc. valued at \$94.5 million. The Manager relied on the standing instructions approved by the IG Wealth Management Funds Independent Review Committee for investment in related issuers. These investments represented, in aggregate, 7.2% of the Fund's net assets.

Certain other investment funds, distributed by IG Wealth Management, and other qualified investors may invest in Series P of this Fund. As at March 31, 2024, this series comprised 100.0% of the Fund's net assets. The Manager relied on standing instructions approved by the IG Wealth Management Funds Independent Review Committee for the execution of all such transactions, which are based on the net asset value per security determined in accordance with the stated policies of the Fund on each transaction day. Investments by other investment funds in the Fund increase the risk of large redemption or purchase orders, which could result in larger than normal cash positions in the Fund for short periods of time. This could have an impact on the Fund's operations. However, the Manager uses various strategies to minimize the potential dilutive impact associated with large cash positions. These strategies may include transferring securities in-kind where possible, utilizing ETFs to maintain market exposure in lieu of cash and spreading transactions in smaller increments over a period of time.

# MACKENZIE – IG LOW VOLATILITY CANADIAN EQUITY POOL

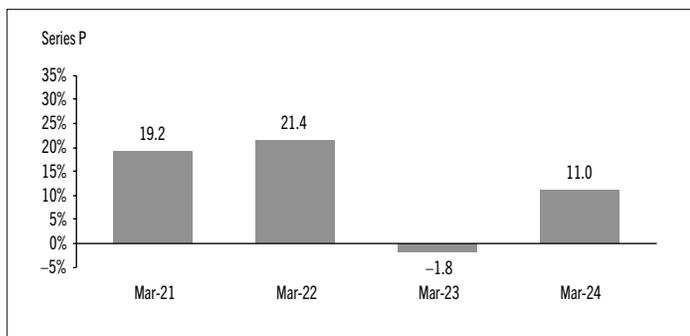
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## Past Performance

The Fund's performance information assumes all distributions made by the Fund in the periods presented are reinvested in additional securities of the relevant series of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges, or income taxes payable by any investor that would have reduced returns or performance. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

## Year-by-Year Returns

The following bar chart presents the performance of Series P of the Fund for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the series inception or reinstatement date, as applicable, would have increased or decreased by the last day of the fiscal period presented. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.



## Annual Compound Returns

The following table compares the historical annual compound total returns for each series of the Fund with the relevant index or indices shown below for each of the periods ended March 31, 2024. Investors cannot invest in an index without incurring fees, expenses and commissions, which are not reflected in these performance figures.

All index returns are calculated in Canadian dollars on a total return basis, meaning that all dividend payments, interest income accruals and interest payments are reinvested.

Percentage Return:	1 Yr	3 Yr	5 Yr	10 Yr	Since Inception
Series P	11.0	9.8	n/a	n/a	12.8
S&P/TSX Composite Index	14.0	9.1	n/a	n/a	13.4

*The S&P/TSX Composite Index is a capitalization weighted index that represents some of the largest float adjusted stocks trading on the Toronto Stock Exchange.*

# MACKENZIE – IG LOW VOLATILITY CANADIAN EQUITY POOL

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## Summary of Investment Portfolio at March 31, 2024

PORTFOLIO ALLOCATION	% OF NAV
Equities	98.6
Cash and cash equivalents	1.2
Other assets (liabilities)	0.2

REGIONAL ALLOCATION	% OF NAV
Canada	98.6
Cash and cash equivalents	1.2
Other assets (liabilities)	0.2

SECTOR ALLOCATION	% OF NAV
Financials	32.9
Industrials	14.9
Energy	12.3
Materials	8.8
Information technology	8.7
Consumer staples	7.0
Utilities	5.6
Communication services	4.6
Consumer discretionary	2.5
Cash and cash equivalents	1.2
Health care	0.9
Real estate	0.4
Other assets (liabilities)	0.2

TOP 25 POSITIONS	% OF NAV
Issuer	
Great-West Lifeco Inc.	4.2
Thomson Reuters Corp.	3.4
Power Corp. of Canada <sup>(1)</sup>	3.1
Manulife Financial Corp.	2.7
Canadian National Railway Co.	2.7
Royal Bank of Canada	2.6
Pembina Pipeline Corp.	2.6
CGI Inc.	2.5
Intact Financial Corp.	2.5
Fairfax Financial Holdings Ltd.	2.5
Enbridge Inc.	2.5
Metro Inc.	2.4
Hydro One Inc.	2.4
Loblaw Companies Ltd.	2.4
The Toronto-Dominion Bank	2.3
Sun Life Financial Inc.	2.3
Fortis Inc.	2.2
Stantec Inc.	2.2
Canadian Pacific Kansas City Ltd.	2.2
TMX Group Ltd.	2.2
Bank of Montreal	2.1
The Bank of Nova Scotia	2.0
BCE Inc.	2.0
Dollarama Inc.	1.9
Constellation Software Inc.	1.8
<b>Top long positions as a percentage of total net asset value</b>	<b>61.7</b>

(1) The issuer of this security is related to the Manager.

The Fund held no short positions at the end of the period.

The investments and percentages may have changed since March 31, 2024, due to the ongoing portfolio transactions of the Fund. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the Fund's fiscal year-end, when they are available within 90 days.

# MACKENZIE – IG LOW VOLATILITY CANADIAN EQUITY POOL

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## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for each of the fiscal periods presented below. If during the period a series was established or reinstated, "period" represents the period from inception or reinstatement to the end of that fiscal period. Series inception or reinstatement dates can be found under *Fund Formation and Series Information*.

### THE FUND'S NET ASSETS PER SECURITY (\$)¹

Series P	Mar. 31 2024	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020
Net assets, beginning of period	11.31	12.40	11.58	10.03	10.00
<b>Increase (decrease) from operations:</b>					
Total revenue	0.36	0.39	0.38	0.39	0.03
Total expenses	(0.01)	(0.01)	(0.02)	(0.01)	–
Realized gains (losses) for the period	0.13	0.31	1.43	0.44	–
Unrealized gains (losses) for the period	0.72	(0.92)	0.62	1.61	–
<b>Total increase (decrease) from operations²</b>	<b>1.20</b>	<b>(0.23)</b>	<b>2.41</b>	<b>2.43</b>	<b>0.03</b>
<b>Distributions:</b>					
From net investment income (excluding Canadian dividends)	(0.01)	(0.02)	(0.01)	–	–
From Canadian dividends	(0.37)	(0.39)	(0.40)	(0.19)	–
From capital gains	(0.12)	(0.42)	(1.18)	(0.17)	–
Return of capital	–	–	–	–	–
<b>Total annual distributions³</b>	<b>(0.50)</b>	<b>(0.83)</b>	<b>(1.59)</b>	<b>(0.36)</b>	<b>–</b>
<b>Net assets, end of period</b>	<b>12.02</b>	<b>11.31</b>	<b>12.40</b>	<b>11.58</b>	<b>10.03</b>

(1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. This information is derived from the Fund's audited annual financial statements. The net assets per security presented in the financial statements may differ from the net asset value per security calculated for fund pricing purposes. An explanation of these differences, if any, can be found in the *Notes to Financial Statements*.

(2) Net assets and distributions are based on the actual number of securities outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of securities outstanding over the fiscal period.

(3) Distributions were paid in cash, reinvested in additional securities of the Fund, or both.

## RATIOS AND SUPPLEMENTAL DATA

Series P	Mar. 31 2024	Mar. 31 2023	Mar. 31 2022	Mar. 31 2021	Mar. 31 2020
Total net asset value (\$000)¹	2,268,855	2,169,419	2,353,896	2,055,601	150
Securities outstanding (000)¹	188,799	191,881	189,869	177,578	15
Management expense ratio (%)²	–	–	–	–	–
Management expense ratio before waivers or absorptions (%)²	–	–	–	–	–
Trading expense ratio (%)³	0.10	0.08	0.13	0.12	–
Portfolio turnover rate (%)⁴	75.35	56.76	87.12	55.59	–
Net asset value per security (\$)	12.02	11.31	12.40	11.58	10.03

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio ("MER") is based on total expenses, excluding commissions and other portfolio transaction costs, income taxes and withholding taxes, for the stated period and is expressed as an annualized percentage of daily average net assets during the period, except as noted. In the period a series is established, the MER is annualized from the date of inception to the end of the period. Where the Fund directly invests in securities of another fund (including exchange-traded funds or "ETFs"), the MERs presented for the Fund include the portion of MERs of the other fund(s) attributable to this investment. Any income distributions received from ETFs managed by affiliates of the Manager, with the intention of offsetting fees paid within those ETFs but which are not considered to be duplicative fees under regulatory requirements, are treated as waived expenses for MER purposes. The Manager may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs incurred as an annualized percentage of daily average net assets during the period. Where the Fund invests in securities of another fund (including ETFs), the TERs presented for the Fund include the portion of TERs of the other fund(s) attributable to this investment.

(4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher the Fund's portfolio turnover rate in a period, the greater the trading costs payable by the Fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is not provided when the Fund is less than one year old. The value of any trades to realign the Fund's portfolio after a fund merger, if any, is excluded from the portfolio turnover rate.

## Management Fees

The Fund is only available for purchase by other IG Wealth Management Funds and is not available for purchase by retail investors. In order to avoid duplication of fees in the other IG Wealth Management Funds, the Fund does not pay a management fee.

# MACKENZIE – IG LOW VOLATILITY CANADIAN EQUITY POOL

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## Fund Formation and Series Information

Date of Formation: January 13, 2020

Series	Inception/ Reinstatement Date	Management fee (%)	Service fee (%)	Administration fee (%)	Trustee fee (%)
Series P	June 18, 2020	–	–	–	–

The fee rates in the table above are rounded to two decimals.