

## **Interim Management Report of Fund Performance**

*For the Six-Month Period Ended September 30, 2023*

*This Interim Management Report of Fund Performance contains financial highlights but does not contain either the interim financial report or annual financial statements of the investment fund. You may obtain a copy of the interim financial report or annual financial statements, at no cost, by calling 1-888-746-6344 (1-800-661-4578 if you live in Quebec) or by writing to us at 447 Portage Avenue, Winnipeg, Manitoba, R3B 3H5 (2001, boulevard Robert-Bourassa, bureau 2000, Montreal (Quebec), H3A 2A6 if you live in Quebec), or by visiting the SEDAR+ website at [www.sedarplus.ca](http://www.sedarplus.ca).*

*Securityholders may also contact us using one of these methods to request a copy of the investment fund's proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure. For more information, please refer to the Fund's Annual Information Form, which may also be obtained, at no cost, using any of the methods outlined above.*

*For the Fund's current net asset values per security and for more recent information on general market events, please visit our website at [www.ig.ca](http://www.ig.ca).*

*References to "Consultant" or "Consultants" mean "Representative" or "Representatives" in Quebec.*

### **A NOTE ON FORWARD-LOOKING STATEMENTS**

*This report may contain forward-looking statements that reflect our current expectations or forecasts of future events. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "preliminary", "typical" and other similar expressions. In addition, these statements may relate to future corporate actions, future financial performance of a fund or a security and their future investment strategies and prospects. Forward-looking statements are inherently subject to, among other things, risks, uncertainties and assumptions that could cause actual events, results, performance or prospects to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and assumptions include, without limitation, general economic, political and market factors in North America and internationally, interest and foreign exchange rates, the volatility of global equity and capital markets, business competition, technological change, changes in government regulations, changes in securities laws and regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, outbreaks of disease or pandemics (such as COVID-19), and the ability of manager to attract or retain key employees. The foregoing list of important risks, uncertainties and assumptions is not exhaustive. Please consider these and other factors carefully and do not place undue reliance on forward-looking statements.*

*The forward-looking information contained in this report is current only as of the date of this report. There should not be an expectation that such information will in all circumstances be updated, supplemented or revised whether as a result of new information, changing circumstances, future events or otherwise.*

# MACKENZIE – IG EQUITY POOL

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended September 30, 2023

## Management Discussion of Fund Performance

November 13, 2023

This Management Discussion of Fund Performance presents the portfolio management team's view on the significant factors and developments that have affected the Fund's performance and outlook in the six-month period ended September 30, 2023 (the "period"). If the Fund was established during the period, "period" represents the period since inception.

In this report, "IGIM" and "the Manager" refer to I.G. Investment Management, Ltd., the manager of the Fund. In addition, net asset value ("NAV") refers to the value of the Fund as calculated for transaction purposes, on which the discussion of Fund performance is based.

Please read *A Note on Forward-Looking Statements* on the first page of this document.

## Results of Operations

### Investment Performance

In accordance with National Instrument 81-106, the following comparison to one or more market indices has been included to help you understand the Fund's performance relative to the general performance of the markets. However, the portfolio management team cautions that the Fund's mandate may be different from the index or indices shown. Also, it is important to note that investors cannot invest in an index. Indirect investments in an index are available; however, there are fees and transaction costs and other variables that will impact returns when investing in these products. Index returns included in the comparison below do not reflect these costs and variables.

For longer-term performance of the Fund, see the *Past Performance* section of this report.

For the six-month period ended September 30, 2023, the Series P securities returned 2.2% (after deducting fees and expenses paid by the Fund). In comparison, the S&P/TSX Composite Index returned -1.1% and the MSCI World (Net) Index returned 3.5%.

Within the S&P/TSX Composite Index, health care, energy and information technology were the strongest sectors, while communication services, utilities and materials were the weakest.

Within the MSCI World (Net) Index, Norway, Italy and the United States were the strongest-performing markets in Canadian dollar terms, while Hong Kong, New Zealand and Finland were the weakest. The communication services, energy and information technology sectors were the strongest performers, while utilities, consumer staples and real estate were the weakest.

The Fund outperformed the S&P/TSX Composite Index due in part to its exposure to U.S. equities. The Fund underperformed the MSCI World (Net) Index due in part to its exposure to Canadian and international equities.

SPDR S&P 500 ETF Trust, representing about 41% of net assets at period-end, contributed the most to the Fund's performance, and iShares S&P/TSX 60 Index ETF, representing about 27% of net assets at period-end, detracted the most from the Fund's performance.

Over the period, the Fund's exposure to the United States decreased, based on the portfolio management team's assessment of valuations and opportunities, and as a result of market movements.

### Net Assets

The Fund's net assets decreased by 4.6% during the period to \$1.2 billion. This change was composed primarily of \$28.3 million in net income (including any interest and/or dividend income) from investment performance, after deducting fees and expenses, and a decrease of \$87.1 million due to net securityholder activity (including sales, redemptions and cash distributions).

## Fees and Expenses

The annualized management expense ratio ("MER") for each series during the period ended September 30, 2023, was generally similar to the MER for the year ended March 31, 2023. Total expenses paid vary from period to period mainly as a result of changes in average assets in each series. No management fee or administration fee, other than certain specific fund costs, is charged to the Fund. The MERs for all series are presented in the *Financial Highlights* section of this report.

## Recent Developments

Canadian equities declined over the period, driven lower by rising interest rates and slowing economic growth. Elevated inflation persisted, which prompted the Bank of Canada to raise its policy rate. The labour market was robust but showed signs of softening as the period progressed. Global equities rose as other central banks slowed the pace of their interest rate increases. The global economy proved resilient, and employment remained strong.

## Related Party Transactions

I.G. Investment Management, Ltd. is the Manager, Trustee and Portfolio Advisor of the Fund. The Fund is only available for purchase by other IG Wealth Management Funds and is not available for purchase by retail investors. The Manager, Portfolio Advisor and Trustee are, indirectly, wholly owned subsidiaries of IGM Financial Inc.

The following sub-advisor provided investment services to the Fund:

- Mackenzie Financial Corporation

Mackenzie Financial Corporation is a wholly owned subsidiary of IGM Financial Inc.

During the period, the Fund invested in other funds also managed by the Manager or affiliates of the Manager. At September 30, 2023, the Fund had \$129.0 million (10.7% of the Fund's NAV) invested in underlying funds managed by Mackenzie. The Manager relied on standing instructions approved by the IG Wealth Management Funds Independent Review Committee for the execution of all such transactions.

Investment, if any, in unlisted open-ended funds managed by the Manager and/or affiliates of the Manager will be in series that do not pay fees. The exchange-traded funds (ETFs) into which the Fund may invest may have their own fees and expenses which reduce the value of the ETF. Generally, the Manager has determined that fees paid by an ETF are not duplicative with the fees paid by the Fund. However, where the ETF is managed by Mackenzie Financial Corporation, the ETF may distribute a fee rebate to the Fund to offset fees paid within the ETF.

During the period, the Fund received \$0.04 million in income distributions from investments in ETFs managed by the sub-advisor to offset fees paid within the ETFs. There is no assurance that these distributions will continue in the future.

Certain other investment funds, distributed by IG Wealth Management, and other qualified investors may invest in Series P of this Fund. As at September 30, 2023, this series comprised 100.0% of the Fund's net assets. The Manager relied on standing instructions approved by the IG Wealth Management Funds Independent Review Committee for the execution of all such transactions, which are based on the net asset value per security determined in accordance with the stated policies of the Fund on each transaction day. Investments by other investment funds in the Fund increase the risk of large redemption or purchase orders, which could result in larger than normal cash positions in the Fund for short periods of time. This could have an impact on the Fund's operations. However, the Manager uses various strategies to minimize the potential dilutive impact associated with large cash positions. These strategies may include transferring securities in-kind where possible, utilizing ETFs to maintain market exposure in lieu of cash and spreading transactions in smaller increments over a period of time.

# MACKENZIE – IG EQUITY POOL

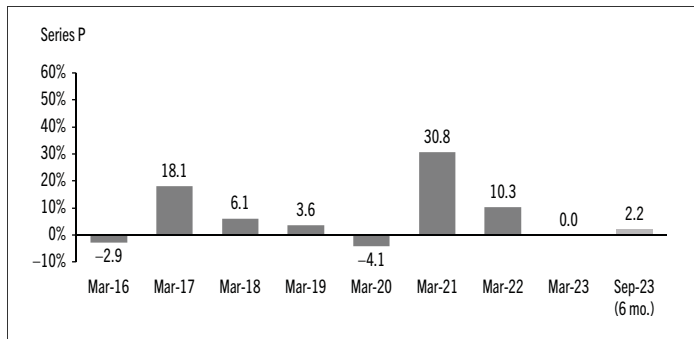
INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended September 30, 2023

## Past Performance

The Fund's performance information assumes all distributions made by the Fund in the periods presented are reinvested in additional securities of the relevant series of the Fund. The performance information does not take into account sales, redemption, distribution or other optional charges, or income taxes payable by any investor that would have reduced returns or performance. The past performance of the Fund is not necessarily an indication of how it will perform in the future.

## Year-by-Year Returns

The following bar chart presents the performance of Series P of the Fund for each of the fiscal periods shown. The chart shows, in percentage terms, how much an investment made on the first day of each fiscal period, or on the series inception or reinstatement date, as applicable, would have increased or decreased by the last day of the fiscal period presented. Series inception or reinstatement dates can be found under *Series Information*.



# MACKENZIE – IG EQUITY POOL

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended September 30, 2023

## Summary of Investment Portfolio at September 30, 2023

| EFFECTIVE PORTFOLIO ALLOCATION | % OF NAV |
|--------------------------------|----------|
| Equities                       | 98.6     |
| Other assets (liabilities)     | 0.9      |
| Commodities                    | 0.4      |
| Cash and cash equivalents      | 0.1      |

| EFFECTIVE REGIONAL ALLOCATION | % OF NAV |
|-------------------------------|----------|
| United States                 | 46.1     |
| Canada                        | 31.5     |
| Japan                         | 9.6      |
| United Kingdom                | 2.3      |
| France                        | 1.8      |
| Switzerland                   | 1.5      |
| Other                         | 1.5      |
| Germany                       | 1.2      |
| Australia                     | 1.1      |
| Other assets (liabilities)    | 0.9      |
| Netherlands                   | 0.6      |
| Denmark                       | 0.5      |
| Sweden                        | 0.5      |
| Spain                         | 0.4      |
| Italy                         | 0.4      |
| Cash and cash equivalents     | 0.1      |

| EFFECTIVE SECTOR ALLOCATION | % OF NAV |
|-----------------------------|----------|
| Financials                  | 20.5     |
| Information technology      | 17.0     |
| Industrials                 | 11.8     |
| Energy                      | 9.0      |
| Consumer discretionary      | 9.0      |
| Health care                 | 8.5      |
| Communication services      | 6.5      |
| Consumer staples            | 6.2      |
| Materials                   | 5.7      |
| Utilities                   | 2.6      |
| Real estate                 | 1.8      |
| Other assets (liabilities)  | 0.9      |
| Commodities                 | 0.4      |
| Cash and cash equivalents   | 0.1      |

The effective allocation shows the portfolio, regional or sector exposure of the Fund calculated by combining its direct and indirect investments.

| TOP 25 POSITIONS                                                   | % OF NAV    |
|--------------------------------------------------------------------|-------------|
| <b>Issuer/Underlying Fund</b>                                      |             |
| SPDR S&P 500 ETF Trust                                             | 40.6        |
| iShares S&P/TSX 60 Index ETF                                       | 26.8        |
| iShares MSCI EAFE ETF                                              | 14.5        |
| iShares MSCI Japan ETF                                             | 6.2         |
| Mackenzie Canadian Large Cap Equity Index ETF                      | 6.1         |
| Mackenzie US Large Cap Equity Index ETF                            | 4.3         |
| SPDR Gold Shares ETF                                               | 0.4         |
| Mackenzie International Equity Index ETF                           | 0.3         |
| <b>Top long positions as a percentage of total net asset value</b> | <b>99.2</b> |

The Fund held no direct short positions at the end of the period.

For the prospectus and other information about the underlying fund(s) held in the portfolio, visit [www.ig.ca](http://www.ig.ca) or [www.sedarplus.ca](http://www.sedarplus.ca). The issuer of Mackenzie funds is related to the Manager.

The investments and percentages may have changed since September 30, 2023, due to the ongoing portfolio transactions of the Fund. Quarterly updates of holdings are available within 60 days of the end of each quarter except for March 31, the Fund's fiscal year-end, when they are available within 90 days.

# MACKENZIE – IG EQUITY POOL

INTERIM MANAGEMENT REPORT OF FUND PERFORMANCE | For the Period Ended September 30, 2023

## Financial Highlights

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for each of the fiscal periods presented below. If during the period a series was established or reinstated, "period" represents the period from inception or reinstatement to the end of that fiscal period. Series inception or reinstatement dates can be found under *Series Information*.

### THE FUND'S NET ASSETS PER SECURITY (\$)¹

| Series P                                                  | Sep. 30<br>2023 | Mar. 31<br>2023 | Mar. 31<br>2022 | Mar. 31<br>2021 | Mar. 31<br>2020 | Mar. 31<br>2019 |
|-----------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| <b>Net assets, beginning of period</b>                    | 13.17           | 13.85           | 13.32           | 10.94           | 11.68           | 11.52           |
| <b>Increase (decrease) from operations:</b>               |                 |                 |                 |                 |                 |                 |
| Total revenue                                             | 0.16            | 0.26            | 0.30            | 0.21            | 0.23            | 0.25            |
| Total expenses                                            | –               | –               | (0.01)          | (0.01)          | (0.01)          | (0.02)          |
| Realized gains (losses) for the period                    | 0.21            | 0.25            | 0.65            | 0.31            | 0.42            | 0.21            |
| Unrealized gains (losses) for the period                  | (0.06)          | (0.51)          | 0.50            | 2.81            | (1.09)          | (0.04)          |
| <b>Total increase (decrease) from operations²</b>         | <b>0.31</b>     | <b>–</b>        | <b>1.44</b>     | <b>3.32</b>     | <b>(0.45)</b>   | <b>0.40</b>     |
| <b>Distributions:</b>                                     |                 |                 |                 |                 |                 |                 |
| From net investment income (excluding Canadian dividends) | –               | (0.15)          | (0.18)          | (0.13)          | (0.14)          | (0.14)          |
| From Canadian dividends                                   | –               | (0.11)          | (0.14)          | (0.07)          | (0.09)          | (0.10)          |
| From capital gains                                        | –               | (0.37)          | (0.55)          | (0.74)          | (0.07)          | –               |
| Return of capital                                         | –               | –               | –               | –               | –               | –               |
| <b>Total annual distributions³</b>                        | <b>–</b>        | <b>(0.63)</b>   | <b>(0.87)</b>   | <b>(0.94)</b>   | <b>(0.30)</b>   | <b>(0.24)</b>   |
| <b>Net assets, end of period</b>                          | <b>13.45</b>    | <b>13.17</b>    | <b>13.85</b>    | <b>13.32</b>    | <b>10.94</b>    | <b>11.68</b>    |

(1) These calculations are prescribed by securities regulations and are not intended to be a reconciliation between opening and closing net assets per security. This information is derived from the Fund's unaudited interim financial statements and audited annual financial statements. The net assets per security presented in the financial statements may differ from the net asset value per security calculated for fund pricing purposes. An explanation of these differences, if any, can be found in the *Notes to Financial Statements*.

(2) Net assets and distributions are based on the actual number of securities outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of securities outstanding over the fiscal period.

(3) Distributions were paid in cash, reinvested in additional securities of the Fund, or both.

## RATIOS AND SUPPLEMENTAL DATA

| Series P                                                    | Sep. 30<br>2023 | Mar. 31<br>2023 | Mar. 31<br>2022 | Mar. 31<br>2021 | Mar. 31<br>2020 | Mar. 31<br>2019 |
|-------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Total net asset value (\$000)¹                              | 1,209,549       | 1,268,319       | 1,272,726       | 1,343,469       | 1,060,441       | 721,026         |
| Securities outstanding (000)¹                               | 89,899          | 96,306          | 91,906          | 100,896         | 96,973          | 61,711          |
| Management expense ratio (%)²                               | 0.17            | 0.17            | 0.15            | 0.17            | 0.18            | 0.16            |
| Management expense ratio before waivers or absorptions (%)² | 0.18            | 0.18            | 0.16            | 0.17            | 0.19            | 0.17            |
| Trading expense ratio (%)³                                  | 0.01            | 0.01            | 0.06            | 0.15            | 0.19            | 0.15            |
| Portfolio turnover rate (%)⁴                                | 4.46            | 13.13           | 28.11           | 90.53           | 75.46           | 119.06          |
| Net asset value per security (\$)                           | 13.45           | 13.17           | 13.85           | 13.32           | 10.94           | 11.68           |

(1) This information is provided as at the end of the fiscal period shown.

(2) Management expense ratio ("MER") is based on total expenses, excluding commissions and other portfolio transaction costs, income taxes and withholding taxes, for the stated period and is expressed as an annualized percentage of daily average net assets during the period, except as noted. In the period a series is established, the MER is annualized from the date of inception to the end of the period. Where the Fund directly invests in securities of another fund (including exchange-traded funds or "ETFs"), the MERs presented for the Fund include the portion of MERs of the other fund(s) attributable to this investment. Any income distributions received from ETFs managed by affiliates of the Manager, with the intention of offsetting fees paid within those ETFs but which are not considered to be duplicative fees under regulatory requirements, are treated as waived expenses for MER purposes. The Manager may waive or absorb operating expenses at its discretion and stop waiving or absorbing such expenses at any time without notice.

(3) The trading expense ratio ("TER") represents total commissions and other portfolio transaction costs incurred as an annualized percentage of daily average net assets during the period. Where the Fund invests in securities of another fund (including ETFs), the TERs presented for the Fund include the portion of TERs of the other fund(s) attributable to this investment.

(4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher the Fund's portfolio turnover rate in a period, the greater the trading costs payable by the Fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund. The portfolio turnover rate is not provided when the Fund is less than one year old. The value of any trades to realign the Fund's portfolio after a fund merger, if any, is excluded from the portfolio turnover rate.

## Management Fees

The Fund is only available for purchase by other IG Wealth Management Funds and is not available for purchase by retail investors. In order to avoid duplication of fees in the other IG Wealth Management Funds, the Fund does not pay a management fee.

# MACKENZIE – IG EQUITY POOL

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## Series Information

| Series   | Inception/<br>Reinstatement Date | Management<br>fee (%) | Service<br>fee (%) | Administration<br>fee (%) | Trustee<br>fee (%) |
|----------|----------------------------------|-----------------------|--------------------|---------------------------|--------------------|
| Series P | 07/13/2015                       | –                     | –                  | –                         | –                  |

The fee rates in the table above are rounded to two decimals.

Inception dates of the Fund are shown if within 10½ years.